



Client Testimonials

"We want to tell you how much Drive® has stepped up. You guys are a relationship bank, and we know that no matter what the scenario is that's presented, there is someone we can contact and work with. In our business, that type of reassurance is priceless. You make our job easy, quick and brainless. We know we don't have the same volume as some of your other accounts, but Drive still treats us like we're their only one. Thank you for everything."

Rick Suppes and Jason Sommers, Planet Automotive in Golden, Co

"The thing I like about Drive is the service that they give to me. It is above all others. When I need them I have no problem getting a quick call back from Brian and all the others. They are always looking for a way to put a deal together. My rep, Kristi, is the best, when I e-mail her she e-mails me right away, or calls. She's always there to help! Thanks!"

James Marion, Special Finance Director - Mac Haik Ford in Houston, TX

"I just want to write a quick note to say how much I appreciate your new program. The tiers are very competitive with many other lenders that we use. (We have had some of your competitors bemoan how much business you have swept away from them!) Fast funding makes it a 'no brainer,' especially when getting calls from lenders on a potential customer. Mike, our analyst has been fantastic also. I can send him a message, and he responds promptly, and is always willing to give more 'oomph' where he can. Thanks for the business."

Andy Orem, Business Manager - Brent Brown Toyota-Scion in Salt Lake City, UT

"I've been dealing with Drive Financial Services for six years and have sent all kinds of deals. I don't remember having any problems. I package everything myself (package and send out) and usually get funded in three days max. Many are one day! If anybody wants to call me I'd be happy to be a reference for Drive!"

Dan Williams, Special Finance Director - Team Chevy in Pasadena, CA

"I appreciate your hard work over the last couple days, assisting me with getting my deal funded. I can't believe you got it done. Thank you."

Estephan, Tustin Buick Pontiac in Tustin, CA

"Drive is consistently aggressive and is always competitive. My rep and buyer are always working to get me the best deal they can and have always maintained a sense of urgency and professionalism."

Todd McGowan, Glendale Toyota in Glendale, CA

"I have always loved doing business with Drive, especially since the release of their new and improved program."

Susie Van, Kearny Mesa Ford in San Diego, CA

"I love the new program. I have a great relationship with my buyer. He usually gives me the right callback and he's easy to work with. You guys are getting some of the paper that I would normally send to other lenders. I'm using them less now."

Chris Marshall, Southgate Motors Mitsubishi in Southgate, MI

"I use Drive because of my relationship with my Marketing Rep and my buyer. They always go above and beyond to help put a deal together. I also like the fact that Drive finances such a large spectrum of customers...it's my one-stop shop."

James "Big O" Odom, Planet Suzuki in Charlotte, NC

"We have used Drive Financial here at Tri-County Pontiac Buick GMC, Inc. for about a year. We have been able to capture deals that were undeliverable in the past. As long as your customer is able to provide a down payment or a trade-in and meet minimum requirements, you will be able to put them on the road. It gives you a chance to increase your ability to assist people that you were unable to help before. The high-risk customer that you would turn away you can keep in your dealership to increase your profits."

Les Ayers, Tri-County Pontiac, Buick, GMC, Inc. in Cincinnati, OH

"Drive is my 'one stop shop' for financing in our dealership. Drive is constantly improving the way dealers can do business and they show no signs of stopping. Without Drive, I'd be hard pressed to find ONE lender that does all that Drive does. Any dealer not using them is not maxing out what the dealership could do."

William Halley, Finance Director - World Toyota in Atlanta, GA

"I know for a fact that if it wasn't for Drive, I wouldn't get that extra level of deals I need to reach my goals. If I have a good month with Drive, I know I have a good month. A lot of other people [may offer] the same paper Drive does but [they don't provide] nearly the same professionalism."

Brian Adkins, Sheehy Ford Mercury of Ashland in Ashland, VA

"With Drive's new program I can finance any customer that walks through our door whether they have good credit or not. My buyer works with me to make deals happens and my deals get funded quickly. What more could you ask for in a lender?"

Freddy Garcia, Special Finance Director - Braman Honda in Miami, FL

"I've used Drive for several years now and I couldn't have a special finance department without them. There's no other lender out there that buys across a wider spectrum of credit than they do. They are a great resource for our dealership."

Dana Thrasher, Finance Director - William Lehman Isuzu in Miami, FL

"Drive has been a great financing partner of our dealership for quite some time now. We would not be able to sell as many cars as we do without their unique brand of auto finance. While other lenders give you turndowns, Drive always gives you a way to go. I would recommend Drive to anyone."

Miguel Ranilla, Finance Director - Kendall Chevrolet in Miami, FL